

# BOARD OF DIRECTORS Finance Committee Meeting November 20, 2017 10:30 A.M.

Offices of the Corporation

## **AGENDA**

1. Attendance

(Chair) Joe Hall, Keith Gudger, Tom Manheim

2. Oral Communications

Any person may address the Committee during its Oral Communications period. All Oral Communications must be directed to an item not listed on today's Consent or Regular Agenda, and must be within the jurisdiction of the Committee.

3. Consideration of Late Additions to the Agenda; additions and deletions to the Regular Agenda.

### **REGULAR AGENDA**

- 4. Consider Approval of October 2017 Financial Reports \*
- 5. Discussion of Long Term Revenue Trends
- 6. Adjournment.

Any person may address the Board Committee during its Public Comment period. Each presentation will be limited to three minutes and individuals may speak only once during Public Comment. A maximum of five minutes will be set aside for this period at this meeting. If the period runs beyond five minutes, the Board may, at its discretion, allow time at the end of the meeting for additional public comment. All comments must be directed to an item NOT listed on today's agenda and must be within the subject matter jurisdiction of the Board. Preference will be given to individuals who did not speak at the previous Board meeting. All speakers must address the entire Board and will not be permitted to engage in dialogue. Speakers are requested to sign the sheet designated for that purpose so that their names may accurately be reflected in the minutes of the meeting. Regular Agenda Items: Members of the public may speak on any item on the agenda. Each presentation will be limited to three minutes. The maximum time devoted to public input on any item will be determined by the Chair.

\* Material Included in Packet

#### Community Television of Santa Cruz County Operating Profit Loss Budget Performance October 2017

	Annual Budget	October	October	% of Annual	Amount
	2017-18	2017	Year to Date	Budget	Remaining
4300 · OPERATING REVENUE					
4101 · County BOS Meetings	21,000.00	3,255.00	11,470.00		9,530.00
4103 · City of Capitola Gov. Meetings	10,000.00	1,020.00	2,099.50		7,900.50
4104 · SCMTD Meetings	1,600.00	306.00	882.00		718.00
4106 · City of Santa Cruz Gov. Mtg.	33,000.00	3,487.50	10,325.50		22,674.50
4108 · SCCRTC Meetings	2,400.00	272.00	478.50		1,921.50
4109 · SCWD Government Meetings	4,800.00	680.00	1,437.50		3,362.50
4110 · Memberships	7,500.00	0.00	0.00		7,500.00
4120 · Facility & Equipment Use	150,000.00	10,042.54	42,262.74		107,737.26
4121 - SLVWD Meetings	7,600.00	442.00	1,646.00	22%	5,954.00
4122 - PVUSD	6,100.00	782.00	1,460.50	24%	4,639.50
4130 · Classes	6,000.00	40.00	274.00	5%	5,726.00
4165 · Donations	500.00	275.00	500.00	100%	0.00
4180 · Interest Earned	300.00	91.11	309.41	103%	-9.41
4185 · Misc. Income	0.00	47.00	93.00		-93.00
4190 · Gain/Loss on Sale of Assets	0.00	0.00	-44.00		44.00
4200 · Production Services	8,000.00	375.00	840.00		7,160.00
	3,000.00	010100		==,c	1,200.00
Total 4300 · OPERATING REVENUE	258,800.00	21,115.15	74,034.65	29%	184,765.35
TOTAL INCOME	258,800.00	21,115.15	74,034.65	29%	184,765.35
COOR OPEN ATTING EVENING					
6000 · OPERATING EXPENSES	12,000.00	0.00	0.00	00/	12,000.00
6100 · Advertising					452.58
6300 · Bank Charges	1,600.00	209.15	1,147.42		
6600 · Dues & Subscriptions	1,500.00	70.00	358.22		1,141.78
7100 · Office Supplies	700.00	21.56	312.63		387.37
7200 · Postage/Freight	500.00	0.00	14.16		485.84
7205 · Printing	1,000.00	78.44	78.44		921.56
7401 · Facility Supplies	3,000.00	175.98	384.19		2,615.81
7640 · Licenses/Fees/Misc. Taxes	1,000.00	0.00	0.00		1,000.00
7700 · Telephone / Telecommunications / Internet	9,000.00	282.98	1,103.63		7,896.37
Total 6000 - Operating Expenses	30,300.00	838.11	3,398.69	11%	26,901.31
6800 · Contracted Services					
6900 · Contract Services-Audit Services	14,500.00	169.50	530.25	4%	13,969.75
7001 · Contract Services-Production Support	3,000.00	0.00	0.00		2,469.75
7007 · Contract Services-Production Support	33,000.00	2,750.00	10,750.00		22,250.00
7010 · Contract Services-Consulting	10,000.00	0.00	0.00		10,000.00
Ü	6,000.00	0.00	0.00		6,000.00
7110 · Contract Services-Legal					
7910 · Contract Services-Equipment Technicians	6,000.00	0.00	0.00		6,000.00
Total 6800 · Contracted Services	72,500.00	2,919.50	11,280.25	16%	61,219.75
7000 · Staff Development & Fundraising					
7405 · Training / conferences	2,000.00	295.00	295.00		1,705.00
7800 · Travel / Meals	1,538.00	0.00	0.00		1,538.00
8600 · Special Events Expense	3,000.00	0.00	0.00		3,000.00
Total 7000 · Staff Development & Fundraising	6,538.00	295.00	295.00	5%	6,243.00

#### Community Television of Santa Cruz County Operating Profit Loss Budget Performance October 2017

	Annual Budget	October	October	% of Annual	Amount
	2017-18	2017	Year to Date	Budget	Remaining
7500 · Operating Salaries & Benefits					
7530 · Salaries - Coworking Community Coordinator	33,000.00	2,623.04	11,099.90	34%	21,900.10
7535 · Salaries - Accountant	15,450.00	1,346.21	4,457.63	29%	10,992.37
7542 · Salaries - Media Services Coordinator	48,500.00	4,083.71	15,874.02	33%	32,625.98
7585 · Salaries - Government Technicians	13,000.00	1,430.19	4,768.42	37%	8,231.58
7589 · Salaries - Extra Help Trainers, Technicians	10,000.00	196.51	442.76	4%	9,557.24
7621 · Payroll Taxes	11,000.00	1,004.00	3,538.86	32%	7,461.14
7635 · Workers Comp	2,012.00	233.75	-427.99	-21%	2,439.99
7630 · Health/Dental/Vision	12,000.00	1,332.08	3,562.14	30%	8,437.86
7632 · Severance / Vacation Payouts	4,500.00	0.00	720.00	16%	3,780.00
Total 7500 · Operating Salaries & Benefits	149,462.00	12,249.49	44,035.74	29%	105,426.26
TOTAL EXPENSES	258,800.00	16,302.10	59,009.68	23%	199,790.32
NET INCOME/LOSS	0.00	4,813.05	15,024.97	5.8%	

#### Community Television of Santa Cruz County Capital Profit Loss Budget Performance October 2017

Annual Budget	October	October	% of Annual	Amount
2017-18	2017	Year to Date	Budget	Remaining
500,000.00	0.00		,	500,000.00
100,000.00	0.00	225,000.00	225%	-125,000.00
600,000,00	0.00	225 000 00	200/	375,000.00
000,000.00	0.00	223,000.00	36/0	373,000.00
192,000.00	14,509.72	58,038.88	30%	133,961.12
9,294.00	958.71	4,137.46	45%	5,156.54
0.00	200.00	872.00		-872.00
1,000.00	35.29	148.16	15%	851.84
202,294.00	15,703.72	63,196.50	31%	139,097.50
0.00	53.81	236.32		-236.32
5,000.00	753.77	3,086.33	62%	1,913.67
10,000.00	0.00	0.00	0%	10,000.00
367,046.00	9,570.70	73,474.63	20%	357,784.08
15,000.00	3,415.05	9,261.92	62%	5,738.08
397,046.00	13,793.33	86,059.20	22%	310,986.80
((0.00	<b>FF</b> 00	220.00	2201	110.00
				440.00
660.00	55.00	220.00	33%	440.00
600,000.00	29,552.05	149,475.70	25%	450,524.30
	500,000.00  100,000.00  600,000.00  192,000.00  9,294.00  0.00  1,000.00  202,294.00  0.00  5,000.00  10,000.00  367,046.00  15,000.00  397,046.00  660.00	2017-18         2017           500,000.00         0.00           100,000.00         0.00           600,000.00         0.00           192,000.00         14,509.72           9,294.00         958.71           0.00         200.00           1,000.00         35.29           202,294.00         15,703.72           0.00         53.81           5,000.00         753.77           10,000.00         0.00           367,046.00         9,570.70           15,000.00         3,415.05           397,046.00         13,793.33           660.00         55.00           660.00         55.00	2017-18         2017         Year to Date           500,000.00         0.00         0.00           100,000.00         0.00         225,000.00           600,000.00         0.00         225,000.00           192,000.00         14,509.72         58,038.88           9,294.00         958.71         4,137.46           0.00         200.00         872.00           1,000.00         35.29         148.16           202,294.00         15,703.72         63,196.50           0.00         53.81         236.32           5,000.00         753.77         3,086.33           10,000.00         0.00         0.00           367,046.00         9,570.70         73,474.63           15,000.00         3,415.05         9,261.92           397,046.00         13,793.33         86,059.20           660.00         55.00         220.00           660.00         55.00         220.00	2017-18         2017         Year to Date         Budget           500,000.00         0.00         0.00         0%           100,000.00         0.00         225,000.00         225%           600,000.00         0.00         225,000.00         38%           192,000.00         14,509.72         58,038.88         30%           9,294.00         958.71         4,137.46         45%           0.00         200.00         872.00         1,000.00         35.29         148.16         15%           202,294.00         15,703.72         63,196.50         31%           0.00         53.81         236.32         236.32           5,000.00         753.77         3,086.33         62%           10,000.00         0.00         0.00         0%           367,046.00         9,570.70         73,474.63         20%           15,000.00         3,415.05         9,261.92         62%           397,046.00         13,793.33         86,059.20         22%           660.00         55.00         220.00         33%           660.00         55.00         220.00         33%

# Community Television of Santa Cruz County

## **BALANCE SHEET**

As of October 31, 2017

ACCETO	TOTAL
ASSETS Coverent Assets	
Current Assets Bank Accounts	
1010 Checking-SCCCU	4,354.34
1015 PayPal Checking-SCCCU	3,372.21
1020 Savings-SCCCU	41,546.65
1021 Petty Cash Fund	53.85
1070 CD 12 month Cert SCCCU	48,133.77
1075 Checking - Lighthouse Bank	674,351.23
1080 Savings - Lighthouse Bank	502.12
1099 Cash Box	0.00
Total Bank Accounts	\$772,314.17
Accounts Receivable	
1114 Temp A/R	0.00
1115 Accounts Receivable	9,505.00
1116 Grants Receivable	0.00
Total Accounts Receivable	\$9,505.00
Other Current Assets	
1117 A/R - Temp. Restricted	0.00
1125 County Reserve Acct. Restricted	0.00
1200 Prepaid Insurance	
1201 Health	0.00
1202 Accident	417.98
1203 Crime Coverage	0.00
1206 Workers Comp Deposit	2,137.68
1209 Liability / D&O (SLIP)	0.00
1210 Property Liability (SPIP)	5,335.56
Total 1200 Prepaid Insurance	7,891.22
1260 Prepaid Expenses	16,909.98
1300 PFG Common Stock	4,931.00
1400 Undeposited Funds	0.00
Total Other Current Assets	\$29,732.20
Total Current Assets	\$811,551.37
Fixed Assets	
1600 Production Equipment	697,722.98
1700 Accum Depr-Production Equipment	-493,235.15
Total 1600 Production Equipment	204,487.83
1620 Office Furniture/Equipment	95,916.41
1720 Accum Depr-Furniture/Equipment	-83,663.58
Total 1620 Office Furniture/Equipment	12,252.83
1625 Leasehold Improvement	183,560.92
1725 Accum Depr-Leasehold Improv.	-114,773.76

	TOTAL		
1670 Broadcasting Equipment	28,933.89		
Total Fixed Assets	\$314,461.7		
TOTAL ASSETS	\$1,126,013.08		
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
2100 Accounts Payable	1,968.42		
Total Accounts Payable	\$1,968.42		
Other Current Liabilities			
2110 Sales Tax Payable	0.00		
2111 Sales Tax (Manual entry)	0.00		
2140 Accrued Vacation	2,531.20		
24000 Payroll Liabilities	1,034.98		
CA PIT / SDI	157.12		
CA SUI / ETT	-667.88		
Federal Taxes (941/944)	1,134.68		
Total 24000 Payroll Liabilities	1,658.90		
Board of Equalization Payable	0.00		
Direct Deposit Payable	0.00		
Total Other Current Liabilities	\$4,190.10		
Total Current Liabilities	\$6,158.52		
Long-Term Liabilities			
2400 Businees Equipment Loan 33736	14,749.63		
Total Long-Term Liabilities	\$14,749.63		
Total Liabilities	\$20,908.15		
Equity			
3000 Opening Bal Equity	0.00		
3015 Net Assets-Temp Restricted	0.00		
3900 Retained Earnings	560,703.29		
3905 Retained Earnings - Capital Reserves	453,852.31		
Net Revenue	90,549.33		
Total Equity	\$1,105,104.93		
TOTAL LIABILITIES AND EQUITY	\$1,126,013.08		